



www.Fox8.com

**WJW**  
**5800 S. Marginal Rd**  
**Cleveland, OH 44103**  
**(216)431-8888**

# CONTRACT

<u>Contract / Revision</u> 569506 /		<u>Alt Order #</u> 09797512
<u>Product</u> NAM		
<u>Contract Dates</u> 08/20/12 - 09/05/12		<u>Estimate #</u>
<u>Advertiser</u> National Assoc of Manufacturers		<u>Original Date / Revision</u> 08/20/12 / 08/20/12
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Station</u> WJW	<u>Account Executive</u> Jon Brunzell	<u>Sales Office</u> Los Angeles-Mil
<u>Special Handling</u>		
<u>Demographic</u> Adults 50+		
<u>IDB#</u>	<u>Advertiser Code</u> 6087	<u>Product Code</u>
<u>Agency Ref</u>		<u>Advertiser Ref</u>

And:

**Target Enterprises**  
**15260 Ventura Blvd.**  
**Suite 1240**  
**Sherman Oaks, CA 91403**

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	8	08/27/12	08/31/12	M-F 6a-8a	6a-8a Rotator		:30			NM	3	\$4,200.00
		NEWS										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/27/12	09/02/12	MTWTF--				3	\$1,400.00			
N 2	8	08/27/12	08/31/12	M-F 8a-9a	8a-9a News		:30			NM	3	\$4,200.00
		NEWS										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/27/12	09/02/12	MTWTF--				3	\$1,400.00			
N 3	8	09/04/12	09/05/12	M-F 8a-9a	8a-9a News		:30			NM	1	\$1,400.00
		NEWS										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/03/12	09/09/12	-TW----				1	\$1,400.00			
N 4	8	08/27/12	08/31/12	M-F 9a-10a	9a-10a		:30			NM	3	\$2,400.00
		NEWS										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/27/12	09/02/12	MTWTF--				3	\$800.00			
N 5	8	08/26/12	09/02/12	FOX News Sunday	9a-10a & 10a-11a i		:30			NM	2	\$1,000.00
		FOX NEWS SUNDAY										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/20/12	08/26/12	-----S				1	\$500.00			
Week:		08/27/12	09/02/12	-----S				1	\$500.00			
N 6	8	08/26/12	09/02/12	Su 6p-7p	6p-7p News		:30			NM	2	\$2,000.00
		NEWS										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/20/12	08/26/12	-----S				1	\$1,000.00			
Week:		08/27/12	09/02/12	-----S				1	\$1,000.00			
<b>Totals</b>											<b>14</b>	<b>\$15,200.00</b>

Time Period	# of Spots	Gross Amount	Net Amount
07/30/12 -08/26/12	2	\$1,500.00	\$1,275.00
08/27/12 -09/05/12	12	\$13,700.00	\$11,645.00
<b>Totals</b>	<b>14</b>	<b>\$15,200.00</b>	<b>\$12,920.00</b>

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified. LocalTV does not accept advertising contracts that impermissibly discriminate on the basis of race or ethnicity.



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569506 /	09797512

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08/20/12 - 09/05/12	NAM	

<u>Advertiser</u>	<u>Original Date / Revision</u>
National Assoc of Manufa	08/20/12 / 08/20/12

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

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